



ER

EDEN ROCK  
VILLA RENTAL

ST BARTHS



*How St Barths' most exclusive hotel became the purveyor of the best villa rental experience on the island - now celebrating its 10-year anniversary.*

When David Matthews purchased Eden Rock – St Barths from Rémy de Haenen in 1995, he had no idea his footprint on the island would one day go beyond the hotel's 37 rooms and suites to include more than 150 exceptional villas. And yet, the former race car driver turned luxury sportscar salesman turned hotelier has never been one to let an opportunity pass him by.

Eden Rock – St Barths, once a storied destination among Hollywood's mid-century stars and international jetsetters, experienced a renaissance when the Matthews family took over the business and the seasons were selling out as soon as reservations were open (and still do). Not wanting to turn potential guests away, David Matthews scurried to sought to find a solution and came up with the idea of offering accommodations in some of St Barths most glamorous, independently owned villas paired with five-star services from Eden Rock – St Barths.

In 2012, David Matthews opened Eden Rock Villa Rental with co-founder and President Anne Dentel. Within the first few seasons, they centralised 50 elite villas for rent. Today offering the most exclusive portfolio of St Barths villas, ERVR welcomes 6500 guests per year.

“The concept of a luxury villa rental agency that offers five-star services on St Barths was completely new when we first began in 2012, but it felt like a natural evolution. We began as a team of 3 and now we are 50, which is a testament to our growth and success among our global clientele,” says Anne Dentel, Eden Rock Villa Rental President.

With transportation to and from the villas at arrival and departure, a 24-hour concierge, daily continental breakfast delivery, daily maid service and VIP access to hotel amenities included in each rental, it’s no surprise that guests keep coming back. On top of that, optional add-on services such as a butler, a private chef, childminding, laundry service and spa treatments are available upon request, while some are included for Ultraluxe rentals.

Today, Eden Rock Villa Rental remains the island’s only holiday rental group offering a combination of exceptional properties with a world-class hospitality and a multi-talented team. Now celebrating ten years as industry trailblazers, only one question remains: What will the next decade bring?

[Discover Eden Rock Villa Rental](#)

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